



Introduction of product services in 3 new fields





Introduction

Hypera Logistics Solutions (H.L.S.) is part of Hypera s. r. o. (founded in 2004), specializing in consultations and providing a wide range of services in logistics.

Since Hypera was founded 16 years ago, our team has consistently delivered value to our clients and partners, built a large portfolio of projects and expanded the range of services and solutions we provide and can effectively adapt to client's needs.

Our professional team consists of leading experts in logistics, transportation, production and IT, both full-time employees and freelance professionals.

Our Service Philosophy

At Hypera, we work hard to develop smart solutions that are always tailored to the needs of our clients and can support our clients throughout all stages of implementation. Our tailored approach allows us to deliver value for both locally established businesses as well as businesses planning expansion into the CEE region.



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Logistics supporter

Are you a company that wants to increase efficiency in your logistics, expand into new markets or enhance your logistics capabilities but lack the resources? Our experts can audit your processes, provide comprehensive and cost-efficient solutions for end-to-end logistics operations from scratch or prepare optimization for most crucial parts of your logistics process.

Services

- ▶ Logistics concept analyses (custom solution vs 3PL/4PL services)
- ▶ Logistics tender preparations
- ▶ Search suitable logistics premises available on the market
- ▶ Logistics concept preparation (planning, internal logistics, transportation)
 - ◇ Process flow, layout creation
 - ◇ System requirements
 - ◇ WH equipment (MHE, shelving system, IT HW)
- ▶ Diversified supply chain – including modes of transportation, carriers and sourcing locations
- ▶ Organization chart proposal
- ▶ Project management and executive implementation
- ▶ Hiring and training process support
- ▶ P&L plan





Robotic Process Automation (RPA)

Robotic Process Automation is automation where a computer (robotic software) handles existing company software in the same way that a user does. In principle it mimics a person's action in completing rule-based tasks across multiple tools, data sources and outputs without need for IT software or EDI development. Modern RPA platforms are capable of combining simple RPA with OCR and AI technologies in order to automate complex administrative processes end-to-end.

RPA represents a sustainable operational platform also in situations with limited workforce due to sudden personnel unavailability (e.g. in crisis situations).

Services

- ▶ RPA implementation strategy advisory
- ▶ Initial process automation suitability analysis (feasibility, sustainability, savings impact)
- ▶ Business case creation
- ▶ Project management
- ▶ Detailed process analysis incl. possible gap & fix definitions
- ▶ Robotic process design
- ▶ Maintenance and improvement of existing RPA solutions
- ▶ Independent auditing of robotic processes (e.g. 3rd party designed)
- ▶ RPA trainings from foundation to technical master or RPA deployment lead level





Crisis management

Business success, fast expansion and also unexpected downturns require fast decision-making and prompt reaction to market demand. Especially during this period, a well-organized team of field managers who can identify opportunity, provide solution and act fast is critical to success. Seeing the wider picture of logistics processes, customer KPIs, inventory accuracy as well as HR related issues will result in delivering new drive to your logistics processes and will establish solid fundamentals for your logistics.

Solution

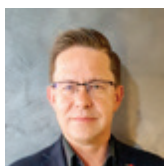
- ▶ Problem identification/ root causing
 - ▶ Analyze processes
 - ▶ Analyze and propose organizational changes – short-term and long-term measures, Interim Management
 - ▶ Solution proposal in terms of the systems, processes, organization and reporting
 - ▶ Restart or redesign of logistics operations, transport modes
 - ▶ Diversification of supply chain and logistics capacities
 - ▶ Support of various management levels
 - ▶ Implementation support
 - ▶ Handover working operations to the customer
- ▶ We can provide a comprehensive solution where the whole process usually takes from 1 – 4 months, depending on business complexity and current state of your logistics operations.



Team

We are a dynamic team of experts with over 15 years of experience across logistics fields. We apply our expertise in logistics processes, man-management, new technologies and their adoption to help our clients achieve their goals. We have a wide portfolio of projects we successfully implemented with our clients.

We offer efficient logistics solutions for organizations large and small, tailoring them to match your business needs. Through our cooperative approach we can ensure that your logistics, supply chain and distribution network become a healthy part of your organization.



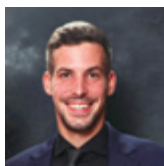
Kamil Slavík

- ▶ Founder and CEO of Hypera
- ▶ Focuses on business strategy and sales for key customers
- ▶ Expert in Aviation and Global Navigation Satellite Systems (GNSS)



Ondrej Švanda

- ▶ Specialist in land haulage (Rail & Road) in all modes (parcel, GRP, LTL, FTL, block trains) including freight forwarding (international & domestic)
- ▶ Customs clearance consultancy (export & import & transit)
- ▶ Driven by automatization and technology developments (industrial and logistics automatization, IoT, ...)



Jan Heršálek

- ▶ Design logistics solutions, implementation, control and optimize processes
- ▶ Drive continuous improvement initiatives using Lean thinking methodologies
- ▶ Manage IT development projects, system customization and testing



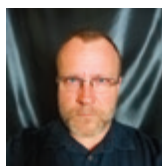
Marek Jasič

- ▶ Focuses on Project management and team coordination
- ▶ Coordinating internal and external communication
- ▶ Preparation of costs analysis and definitions of KPIs



Robert Sgariboldi

- ▶ Drives RPA deployment strategies focusing on logistics and freight forwarding processes
- ▶ Expert in industrial real estate
- ▶ Holds a degree in Financial Management and a certification in RPA (BluePrism) and Project Management (PRINCE2)



Vilém Bílý

- ▶ Expert in management of operations in logistics
- ▶ Preparation of SWOT; Caps, Flow co-designer, Organization structure reviews, Handling equipment definition
- ▶ Manage projects across various functions (warehouse, operations, ...)



Jana Macháčková

- ▶ Data safety and cyber security consultant, document archivation (legislative and technical tasks)
- ▶ Strategical purchasing, logistics and quality processes optimization
- ▶ Senior consultant SAP MM, PM, SD, QM, FI/CO, testing, user training, documentation



Lenka Puhlová

- ▶ Focuses on material supplies to production lines and warehouse processes
- ▶ Data analysis; process mapping, analysis and optimization, also in relation to IS (SAP WM/MM)
- ▶ Testing, creation of documentation, user training